

Department of Defense
FY2018 Small Business Procurement Scorecard

A
102.56%

FPDS-NG Prime Contracting Data as of Mar. 15, 2019
eSRS Subcontracting Data as of Mar. 15, 2019

Prime Contracting Achievement:			54.85%
	2017 Achievement	2018 Goal	2018 Achievement
Small Business	23.26%	22.00%	24.12% (\$72.0 B)
Women Owned Small Business	4.21%	5.00%	4.10% (\$12.2 B)
Small Disadvantaged Business	8.52%	5.00%	8.76% (\$26.1 B)
Service Disabled Veteran Owned Small Business	3.33%	3.00%	3.49% (\$10.4 B)
HUBZone	1.56%	3.00%	1.97% (\$5.9 B)

1) Capped at 200%; 2) Achievement include double credit for LASA and Puerto Rico awards.

Subcontracting Achievement:			18.11%
	2017 Achievement	2018 Goal	2018 Achievement
Small Business	33.70%	33.00%	32.90%
Women Owned Small Business	5.80%	5.00%	5.10%
Small Disadvantaged Business	4.40%	5.00%	4.10%
Service Disabled Veteran Owned Small Business	2.40%	3.00%	2.20%
HUBZone	1.50%	3.00%	1.50%

1) Capped at 200%.

15(k) OSDBU Compliance Requirements		20.00%
Requirements Scores:		Peer Review Score
0.0=No; 0.5 = Partial Credit; 1.0 = Yes		
15(k)0 Office and Director Experience		1.00
15(k)1 Director Title		1.00
15(k)2 Compensation and Seniority		1.00
15(k)3 Reporting (Head of Agency or Deputy Head)		1.00
15(k)4 Implementation and Execution of Business Development		1.00
15(k)5 Identify and Address Bundling of Contracts		1.00
15(k)6 Provide Assistance on Payments		1.00
15(k)7 Supervisory Authority		1.00
15(k)8 Assign Small Business Technical Advisors		1.00
15(k)9 OSDBU Cooperation and Consultation		1.00
15(k)10 Recommendations to Contracting Officers		1.00
15(k)11 Activity Conversion		1.00
15(k)12 Advise CAO and SPE		1.00
15(k)13(Optional) SBC and Contracting Specialist Training		1.00
15(k)14 Receive Unsolicited Proposals		1.00
15(k)15 Exclusive Duties and Title		1.00
15(k)16 Congressional Reporting		1.00
15(k)17 Respond to Undue Restriction Notifications		1.00
15(k)18 Purchase Card Summary Data Review		1.00
15(k)19 Vendor Compliance Educational Training		1.00
15(k)20 Subcontracting Plan Review		1.00
Total:		21.00

Number of Small Business Prime Contractors Comparison	9.60%
Increase in number of SB primes by 10% or more = 1.3	
Increase in number of SB primes by 5% or more but less than or equal to 10% = 1.2	
Increase in number of SB primes between 0% and less than or equal to 5% = 1.1	
No change in the number of SB primes (Change = 0%) 0% increase; 0% decrease (no change) = 1.0	
Decrease in number of SB primes by more than 0% but less than or equal to 5% = 0.9	
Decrease in number of SB primes by 5% or more but less than or equal to 10% = 0.8	
Decrease in number of SB primes by 10% or more = 0.7	

	2017 Count	2018 Count	2018 Performance
Small Business	51,488	48,501	0.80
Women Owned Small Business	11,264	10,502	0.80
Small Disadvantaged Business	15,655	15,532	0.90
Service Disabled Veteran Owned Small Business	5,006	5,054	1.10
HUBZone	2,662	2,908	1.20
Score:			4.80

Prime and Subcontracting Grading Scale:

- A+ ≤ 150% but ≥ 120%
- A < 120% but ≥ 100%
- B < 100% but ≥ 90%
- C < 90% but ≥ 80%
- D < 80% but ≥ 70%
- F < 70%

Comments:

Graded Agency:

The Department was able to maintain an "A" scorecard for a fifth consecutive year, with over \$120 billion in prime and subcontract awards, while increasing the number of Historically Underutilized Business Zones and Service-Disabled Veteran Owned Small Business concerns participating as prime contractors. The Department developed and continues to refine a Small Business Strategy to ensure a mission focus and grow a robust and capable small business defense industrial base. Small business concerns continue to form the edge of innovative change and improved performance through the Mentor Protégé Program, the Rapid Innovation Fund, and Small Business Innovation Research and Small Business Technology Transfer programs. It is with profound appreciation for the work of our small business partners and the men and women of this Department that we renew our commitment to continue working closely with the SBA to further develop our leading edge small business program at DOD. The Department will leverage resources such as the Procurement Technical Assistance Centers; maintain a mission focus as it prioritizes achievement of statutory small business and other socio-economic goals; align common spend initiatives consistent with maximum practicable procurement opportunities for small business procurement; and exploit the small business defense industrial base to help create a modernized and ready Joint Force.